

Industrial Surfactants: Global Market Analysis and Opportunities

Base Year: 2022

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3rd edition

Besides cleaning and personal care applications, surfactants are consumed for a variety of industrial applications, such as food and beverages, paints and coatings, crop protection, oilfield and mining, and lubricants.

This report focuses on industrial applications, which often offer strong growth opportunities. They are fueled by complex, application-related drivers, the identification of which is key for building a successful, targeted business strategy.

Regional Coverage:

- Brazil
- China
- Europe
- India
- Middle East
- Southeast Asia
- United States
- RoW

SCOPE

The report provides a detailed independent appraisal of key regional markets, including current and forecast demand by major products and end-use industries, product grades and prices, applications and key customers, distribution channels, supplier sales, and technical and market trends.

- › Demand analysis
- › Consumption of surfactant by end use
- › Average market pricing
- › Supplier sales by surfactant and end use
- › Forecast consumption through 2027

End-Use Applications Included:

- › Construction
- › Crop protection
- › Emulsion polymerization
- › Food and beverages
- › Lubricants
- › Metalworking fluids
- › Oilfield and mining
- › Paints and coatings
- › Paper
- › Textiles

**NOW INCLUDES COVERAGE
OF BIOSURFACTANTS**

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Database

Database provides information at the level of the surfactants and allows users to fully customize their view. Data available includes:

- Consumption of each surfactant by end use and region
- Supplier sales by surfactant, end use, and region
- Average pricing of surfactant by end use and region
- Historical and forecast consumption (2016–2027)



Reports

The report includes one chapter per end use for each of the six regions. Each chapter provides information on:

- Market overview
- Product overview
- Regulatory overview
- Market sizing
- Competitive landscape
- Appraisal and outlook

Reports are designed to qualitatively explain market dynamics shown in the database.

TABLE 1. SURFACTANTS COVERAGE

Class	Surfactants
Amphoteric	Betaines, Lecithin
Anionic	Alkyl aryl sulphonates, alkyl ether sulfates, alkyl sulfates, fatty acid soaps, naphthalene sulphonates, lignin sulphonates, olefin sulphonates, Carboxylic ether, Paraffin sulphonates, Melamine sulphonates, Melamine sulphonates, acrylic copolymers, phosphate esters, sulfosuccinates, taurates, other anionic
Cationic	Fatty amine ethoxylates, Quaternary ammonium compounds
Nonionic	Alkanolamides, Alkyl polyglucosides, Amine oxides, Mono- and di-glycerices, EO/PO Copolymers, Alkyl phenol ethoxylates, Castor oil ethoxylates, TSP ethoxylates, Ester emulsifiers, Fatty alcohol ethoxylates, other nonionic
Biosurfactants	Glycolipids (rhamnolipids, sophorolipids) Others

REPORT BENEFITS

Subscribing to this global program will help surfactant suppliers identify opportunities within the global industrial surfactants market. The report will serve as an invaluable tool in the strategic planning process and help support strategic decisions. It will also offer:

An appraisal of market trends, along with supply and demand drivers, enabling subscribers to position their surfactants within the market

Identification of key growth potentials by surfactant, end use, and geography to enable the development of targeted sales and marketing strategies

Competitive intelligence for benchmarking, developing market-entry and expansion strategies, and forecasting scenarios on which to base solid business plans

METHODOLOGY

Kline's approach places principal emphasis on primary research techniques to ensure that the foundation of business intelligence and insight is accurate, current, and reliable. Building on our 60-plus years in the business and leveraging our worldwide network of offices, our teams of seasoned professionals draw upon pragmatic industrial and commercial experience to understand and interpret global impacts and local perspectives. Our industry expertise is elevated by technology and systematic data collection processes to deliver more predictive and actionable data and insights.

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