



# LEADING DISTRIBUTORS IN THE U.S. CROP PROTECTION INDUSTRY: A STRATEGIC MARKET ANALYSIS

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This report provides clients with an early indication of crop protection industry performance for 2023. It analyzes the leading national and regional distributors, larger cooperatives, and buying groups, which total 94% of crop protection manufacture net sales.

## Scope

- Crop protection performance in 2023 by distributor for the crop season
- Merger and acquisition activity among agricultural retailers
- Consolidation results, plus the new key industry players
- Strategic partnerships with ag retailers, and what you need to know
- Ag retailers’ role among suppliers and growers
- Management of the costs and personnel associated with environmental, health, and safety regulations

## Regional Coverage

United States

## Features and Timing

Base Year: 2023

Published: February 2024

26th Edition

Features detailed profiles of  
**LEADING DISTRIBUTORS**

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# SUBSCRIBER BENEFITS

This study provides marketing executives and industry professionals with insight and accurate information regarding the distribution of crop protection chemicals for the 2023 crop season. The study includes:



Highlights of the 2023 crop protection season and performance of the leading crop protection chemical distributors



A detailed look at the key drivers affecting 2023 crop protection distributor sales



Key industry drivers and strategic insights into the potential direction that the market will take over the next 5–10 years

## Methodology



Kline's approach places principal emphasis on primary research techniques to ensure that the foundation of business intelligence and insight is accurate, current, and reliable. Building on our 60-plus years in the business and leveraging our worldwide network of offices, our teams of seasoned professionals draw upon pragmatic industrial and commercial experience to understand and interpret global impacts and local perspectives. Our industry expertise is elevated by technology and systematic data collection processes to deliver more predictive and actionable data and insights.

## New and Improved Forecasts



Kline's new enhanced forecasting capabilities combines the power of advanced data science techniques and industry expertise to predict future market metrics. We analyze economic, demographic, social media, and consumer trend indicators to identify the factors driving growth. Our algorithms refine predications, and our automated processes provide the latest data for informed decision-making.

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## KLINE CREDENTIALS

Kline, an advisory consultancy and market research firm, combines industry expertise and technology to provide highly predictive and actionable data, insights, and advice. Known as "The Industry Experts," we deliver top-notch services in lubricants and petroleum specialties, professional beauty, and specialty chemicals. This focus gives us a competitive advantage and global leadership in these areas. While we also serve adjacent industries, our specialization sets us apart as the leading experts in our chosen fields.



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